



FOSTER REAL ESTATE SCHOOL
Administrative Office
860 Penllyn-Blue Bell Pike
Blue Bell, PA 19422
Phone: 215-654-5874
Fax: 215-643-3718

PENNSYLVANIA

2009

REAL ESTATE FUNDAMENTALS & REAL ESTATE PRACTICE

This course is approved by the Commonwealth of Pennsylvania to fulfill the classroom prerequisite for taking the real estate examination for salespersons. It has been designed for individuals planning a career in real estate. The course material includes: textbook, quizzes, and various handouts which have been designed to prepare you for the state examination. The final exam will be administered upon the student's completion of all requirements.

SCHEDULE

A student may start at any time and has up to three months to complete a thirty-hour course. It is not necessary to begin on Class #1. However, all required classes must be completed prior to taking the final examination.

PRE REGISTRATION

Full payment is required. Pay by charge card or money order only, payable to Foster Real Estate School. No checks or cash please. **Payment must be received to issue class textbook and materials.** Only by pre-registration are you guaranteed a seat in your selected class.

INCLEMENT WEATHER

FOSTER REAL ESTATE SCHOOL CANCELLATIONS ARE DEPENDENT UPON COLLEGE CLOSINGS. A day class will be canceled when the area schools are closed. However, when the schools have a delayed opening, Foster Real Estate School **WILL OPEN ON TIME.** Evening classes will be held unless otherwise notified by the Instructor. Notifications will be made before 5:00 P.M.

DISABLED STUDENTS

Please contact the training center if you have a disability which requires special accommodation. The advance notice of special need will enable us to better accommodate you. Thank you for your cooperation.

ENROLLMENT POLICY

While there are no age requirements for entrance into the Foster Real Estate School, the Commonwealth requires a prospective licensee be at least 18 years of age to activate their real estate license. Students may enroll and begin class at any time, except on review and final exam dates. Classes will be closed when full. **WE RESERVE THE RIGHT TO CANCEL A COURSE DUE TO INSUFFICIENT ENROLLMENT.** Walk-ins are permitted on a space-available basis.

SCHOOL HOLIDAYS

New Year's Day, ML King Birthday, Presidents Day, Memorial Day, Independence Day, Labor Day, Rosh Hashanah, Yom Kippur, Thanksgiving Day, Christmas Day.

PROCEDURES FOR PA LICENSING

In Pennsylvania you are required by law to take two thirty-hour courses entitled “Real Estate Fundamentals” and “Real Estate Practice.” The tuition and length of these courses will vary with the institution. The Foster Real Estate School and many degree-granting institutions and some community colleges offer the course. These courses cover all the technical aspects of real estate--math, law, and theory.

The Foster Real Estate School offers the required “Real Estate Fundamentals” and “Real Estate Practice” courses in various time-periods to suit your schedule and learning pace. The courses cover all the material required by the Commonwealth of Pennsylvania, as well as all the information you need to study for the licensing examination. Our courses are principally for those planning to take the examination and become licensed real estate agents; however, many people take them simply for their own information and use.

It is highly recommended that you take an exam prep course before the state licensing examination. Foster Real Estate School offers an exam prep class (based on demand), which consists of four class hours of intensive review, or you may choose a computer based review. Call the training center for schedules and locations.

Once you pass the Real Estate Courses and the state examination, you must affiliate with a real estate brokerage firm in order to have your license activated.

If you have further questions, please call our registrar at 215-654-5874 or 1-800-543-3365.

Psychological Services, Inc. is contracted by the Bureau of Professional and Occupational Affairs of the Department of The State of Pennsylvania to develop and administer the real estate licensing examinations. PSI has ten locations in Pennsylvania. The licensing exams are offered daily by appointment only. Call the Candidate Services Call Center at 1-800-733-9267 or go online to www.psiexams.com at least three business days in advance. The examination fee is \$56.00.

PA PACKAGE FEES

	ONE <u>30 hour Course</u>	TWO <u>30 hour Courses</u>	TUITION ONLY (MUST have current book)
Tuition plus Book	\$205.12	\$355.12	\$300.00
Exam Prep Class (optional)	\$ 65.00**		

** The exam prep class fee is \$65.00. This is a separate 4-hour intensive review class that is highly recommended, but optional. This class is scheduled upon class demand and attendance is open to all students. Please be sure your schedule will accommodate this class. A refund will be issued only if the student cancels at least 48 hours prior to the exam prep class.

**2009 Class Schedule for Blue Bell Schedule Location
860 Penllyn-Blue Bell Pike
Blue Bell, PA 19422**

**Monday and Wednesday Evenings
6:00 PM to 10:00 PM**

Fundamentals of R.E.	May 4, 6, 11, 13, 18, 20, 27, June 1
Practices of R.E.	June 3, 8, 10, 15, 17, 22, 24, 29
Fundamentals of R.E.	July 6, 8, 13, 15, 20, 22, 27, 29
Practices of R.E.	Aug.3, 5, 10, 12, 17, 19, 24, 26
Fundamentals of R.E.	Aug.31, Sept. 2, 9, 14, 16, 21, 23, 30
Practices of R.E.	Oct. 5, 7, 12, 14, 19, 21, 26, 28
Fundamentals of R.E.	Nov. 2, 4, 9, 11, 16, 18, 23, 25

Blue Bell Location Directions:

Route 202 North, Right onto Rt. 73 East, Left onto Penllyn-Blue Bell Pike to #860 on the right. Park by 2nd office door & classroom will be on your left.

**2009 Class Schedule for Chambersburg Location
1061 Lincoln Way East
Chambersburg, PA 17201**

**Tuesday and Wednesday Evenings
6:00 PM to 10:00 PM**

Practices of R.E.	May 5, 6, 12, 13, 19, 20, 26, 27
Fundamentals of R.E.	June 2, 3, 9, 10, 16, 17, 23, 24
Practices of R.E.	July 7, 8, 14, 15, 21, 22, 28, 29
Fundamentals of R.E.	August 4, 5, 11, 12, 18, 19, 25, 26
Practices of R.E.	Sept. 1, 2, 8, 9, 15, 16, 22, 23
Fundamentals of R.E.	Oct. 6, 7, 13, 14, 20, 21, 27, 28
Practices of R.E.	Nov. 3, 4, 10, 11, 17, 18, 24, 25

Chambersburg Driving Instructions:

From I 81 south, take US30 west (exit 16) towards Chambersburg. Make a slight right onto US30 (Lincoln Way East) and travel .2 miles to training facility.

**2009 Class Schedule for West Chester Location
1242 West Chester Pike
West Chester, PA 19380**

**Tuesday and Thursday Evenings
6:00 PM to 10:00 PM**

Practices of R.E.	May 5, 7, 12, 14, 19, 21, 26, 28
Fundamentals of R.E.	June 2, 4, 9, 11, 16, 18, 23, 25
Practices of R.E.	July 7, 9, 14, 16, 21, 23, 28, 30
Fundamentals of R.E.	August 4, 6, 11, 13, 18, 20, 25, 27
Practices of R.E.	Sept. 1, 3, 8, 10, 15, 17, 22, 24
Fundamentals of R.E.	Oct. 6, 8, 13, 15, 20, 22, 27, 29
Practices of R.E.	Nov. 3, 5, 10, 12, 17, 19, 24, Dec. 1

West Chester Location Directions:

Blue Rte. 476S, Exit Rte. 3, turn right onto Rte. 3W for approx. 12 miles. Left on Falcon Drive then right into Goshen Professional Center. Take driveway to the right, building #1242 on left. Second floor.

**2009 Class Schedule for York Location
1770 E. Market St.
York, PA 17402**

**Monday & Wednesday Evenings 6-10 PM
Saturdays 8-1 PM**

Practices of R.E.	May 4, 6, 9, 11, 13, 16, 18
Fundamentals of R.E.	May 20, 23, 27, 30, June 1, 3, 6
Practices of R.E.-	June 8, 10, 13, 15, 17, 20, 22
Fundamentals of R.E.	June 24, 27, 29, July 1, 6, 8, 11
Practices of R.E.-	July 13, 15, 18, 20, 22, 25, 27
Fundamentals of R.E.	July 29, Aug. 1, 3, 5, 8, 10, 12
Practices of R.E.	Aug. 15, 17, 19, 22, 24, 26, 29
Fundamentals of R.E.	Sept. 2, 5, 9, 12, 14, 16, 21
Practices of R.E.	Sept. 23, 26, 30, Oct. 3, 5, 7, 10
Fundamentals of R.E.	Oct. 12, 14, 17, 19, 21, 24, 26
Practices of R.E.	Oct. 28, 31, Nov. 2, 4, 7, 9, 11

York Driving Instructions:

183N to exit 19 (PA) make a right at the end of the ramp. Building is on right, just after the ramp. Make a right on Eastern Blvd. to enter the parking lot.



FOSTER REAL ESTATE SCHOOL
REAL ESTATE FUNDAMENTALS & REAL ESTATE PRACTICE
ENROLLMENT AGREEMENT

PLEASE PRINT

Student ID # _____

Last Name First Name Initial Home Phone Number

Street Address Work Phone Number

City State Zip Social Security Number

TRAINING CENTER LOCATION: _____ E-Mail _____

CLASS SELECTED: Real Estate Fundamentals Real Estate Practice Real Estate Fundamentals & Real Estate Practice

DAY CLASSES: EVENING: EVENING/SAT:

CLASS DATES: Begins: Ends:

Students must attend all classes and pass the final exam to obtain a certificate. Books are available for purchase through The Foster Real Estate School. No other supplies or equipment are required. Course attendance does not require nor guarantee affiliation with a real estate company.

FEES: Tuition (inc. Admin. Fee), Book \$205.12 (one 30hr course) or \$355.12 (both 30hr courses) PA - 60 hours required

Payment in full is due at or before first class. Pay with money order, Visa, Master Card or Discover. Only pre-registration (pre-paid) guarantees a seat in your selected class.

REFUNDS: A full refund will be issued if a course or program is closed, canceled or discontinued by Foster Real Estate School. No refund after first session.

I enclose Money Order # _____ for \$ _____ for registration (Payable to Foster Real Estate School) NOTE: No confirmation will be sent to you. You will be notified ONLY if your class is full or rescheduled.

By signing below I give Foster Real Estate School permission to charge the full \$ _____ to my Visa MC Discover

_____ expires: _____. I will accept this charge and fully understand that I am responsible to pay my credit card company. Courses must be completed within (3) months from the date of first class attended. If not completed and passed within that time, the student must repay tuition and retake entire course to receive credit. Student should keep all documents regarding enrollment & financial obligations.

I understand that all printed material provided during the course of instruction is copyrighted and cannot be copied or used other than for personal use in connection with the course instruction. NO RECORDING OF ANY KIND IS PERMITTED. No children are allowed to be present at the training center while classes are in session

I have read and understand the above and will receive a copy of this agreement and the school catalog at the first class. To be binding, this agreement must be signed by all parties and may be modified or extended only with written consent of the student and school.

Applicant's Signature: _____ Date: _____

School Official: _____ Date: _____

Referred By _____