



FOSTER REAL ESTATE SCHOOL
Administrative Office
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Blue Bell, PA 19422
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PENNSYLVANIA
2012
REAL ESTATE FUNDAMENTALS & REAL ESTATE PRACTICE

This course is approved by the Commonwealth of Pennsylvania to fulfill the **60 hour** classroom prerequisite for taking the PA real estate examination for salespersons. It has been designed for individuals planning a career in real estate. The course material includes: textbook, exams, quizzes, and various handouts which have been designed to prepare the student for the state examination. The final exam will be administered upon the student's completion of all requirements, including attendance to classes. Please note that course attendance does not require nor guarantee affiliation with a Real Estate Company.

SCHEDULE

Registration is accepted for 60 hours of PA mandated Classroom Instruction beginning with **FUNDAMENTALS of REAL ESTATE (30 Hours)** and followed by **PRACTICES of REAL ESTATE (30 Hours)**. All required classes must be completed prior to taking and passing the Foster Real Estate School final examination for each 30 hour session. A student has 3 months from the first day of class to complete the requirements and receive the Certificate from Foster Real Estate School, which is needed in order to register for PA Testing with Psychological Services, Inc. (commonly referred to as PSI). If not completed and passed in that time frame, the student must repay tuition and retake the entire course to receive credit.

PRE REGISTRATION

Full payment is required. Directions for **ONLINE registration can be found below. Registration ONLINE is secure and preferred.** Payment may be made by Visa, Master Card or Discover. **No American Express Cards, checks or cash, please.** Payment must be received to issue class textbook and materials. Only by pre-registration are you guaranteed a seat in your selected class. **No "walk ins", please. No refunds after the first session.**

INCLEMENT WEATHER

Class cancellation policy will be discussed by the Instructor. Communication of the **CANCELLATION** of class or of a **DELAYED OPENING** of class will be done **directly with your Instructor.** **Please be sure to give your Instructor a working phone number for contact purposes**

DISABLED STUDENTS

Please contact the training center if you have a disability which requires special accommodation. The advance notice of a special need will enable us to better accommodate you. Thank you for your cooperation.

ENROLLMENT POLICY

While there are no age requirements for entrance into the Foster Real Estate School, the Commonwealth requires a prospective licensee be at least 18 years of age to activate their real estate license. Classes will be closed when full. **WE RESERVE THE RIGHT TO CANCEL A COURSE DUE TO INSUFFICIENT ENROLLMENT.** If a course is cancelled or discontinued, by Foster Real Estate School/LFIRE, a full Refund will be processed. NO recording of any kind is permitted in class. No children may be present in the training center while classes are in session. All printed materials are copyrighted and may only be used in connection with course material. Students are responsible to keep all documents regarding enrollment and financial obligations.



PROCEDURES FOR PA LICENSING

In Pennsylvania you are required by law to take two thirty-hour courses entitled “Real Estate Fundamentals” and “Real Estate Practice.” The tuition and length of these courses will vary with the institution. The Foster Real Estate School, many degree-granting institutions and some community colleges also offer the course. These courses cover all the technical aspects of real estate, math, law, and theory.

The Foster Real Estate School offers the required “Real Estate Fundamentals” and “Real Estate Practice” courses in various time-periods to suit your schedule and learning pace. The courses cover all the material required by the Commonwealth of Pennsylvania, as well as all the information you need to study for the licensing examination. Our courses are principally for those planning to take the examination and become licensed real estate agents; however, many people take them simply for their own information and use.

You may take an exam prep course before the state licensing examination. Foster Real Estate School offers an exam prep class (based on demand), which consists of three class hours of intensive review, or you may choose a computer based review. Call the training center for schedules and locations.

Once you pass the Real Estate Courses and the state examination, you must affiliate with a real estate brokerage firm, in order to have your license activated. If you have further questions, please call our registrar at 215-654-5874.

Psychological Services, Inc. (PSI) is contracted by the Bureau of Professional and Occupational Affairs of the Department of The State of Pennsylvania to develop and administer the real estate licensing examinations. PSI has multiple locations in Pennsylvania. The licensing exams are offered daily by appointment only. Call the Candidate Services Call Center at 1-800-733-9267 or go online to www.psiexams.com. The examination fee is \$56.00.

PA COURSE FEES

- *Tuition PA Pre-Licensing \$ 98.00 (includes 60 hours classroom instruction & textbook)**
- *Exam Prep Class (optional) \$ 65.00**

Current Exam Prep Classes

West Chester Location, 1242 W. Chester Pike - TBA 6:00pm – 9:00pm

Blue Bell Location, 860 Penllyn Blue Bell Pike - TBA 6:00pm – 9:00pm

Doylestown Location, 511 Hyde Park ,Rt#202 + Mechanicsville Rd –TBA 10:00am – 1:00pm

Media Location, 602 E. Baltimore Pike, Media, PA 19063 TBA

Online Registration only. No Walk ins

* The exam prep class fee is \$65.00. This is a separate 3 hour intensive review class that is highly recommended, but optional. This class is scheduled upon class demand and attendance is open to all students. Please be sure your schedule will accommodate this class. A refund will be issued only if the student sends notification via email 48 hours prior to the exam prep class. All emails should be directed to Phyllis.engart@LNF.com



2012 Class Schedule for the Blue Bell Location
860 Penllyn-Blue Bell Pike
Blue Bell, PA 19422

Monday and Wednesday Evenings
6:00 PM to 10:00 PM

Fundamentals of R. E.....JANUARY 3, 4, 5, 9, 10, 11, 17, 18 = 30 hours
Practices of Real Estate...JAN. 30, FEB. 1, 6, 8, 13, 15, 20, 22 = 30 hours
Required 60 hours

Fundamentals of R.E.....MARCH 5, 7, 12, 14, 19, 21, 26, 28 = 30 hours
Practices of R.E.....APRIL 2, 4, 9, 11, 16, 18, 23, 25 = 30 hours
Required 60 hours

Fundamentals of R.E.....APRIL 30, MAY 2, 7, 9, 14, 16, 21, 23 = 30 hours
Practices of R.E.....JUNE 4, 6, 11, 13, 18, 20, 25, 27 = 30 hours
Required 60 hours

Blue Bell Location Directions:

Route 202 North, Right onto Rt. 73 East, Left onto Penllyn-Blue Bell Pike to #860 on the right. Park by 2nd office door & classroom will be on your left.



2012 Class Schedule for the West Chester Location
1242 West Chester Pike
West Chester, PA 19380

Tuesday and Thursday Evenings
6:00 PM to 10:00 PM

Fundamentals of R.E.....JANUARY 3, 5, 10, 12, 17, 19, 24, 26 = 30 hours
Practices of R.E.....FEB. 7, 9, 14, 16, 21, 23, 28, MAR. 1 = 30 hours
Required 60 hours

Fundamentals of R.E...MARCH 13, 15, 20, 22, 27, 29, APRIL 3, 5 = 30 hours
Practices of R.E.....APRIL 10, 12, 17, 19, 24, 26, MAY 1, 3 = 30 hours
Required 60 hours

Fundamentals of R.E....MAY 8, 10, 15, 17, 22, 24, 29, 31 = 30 hours
Practices of R.E.....JUNE 5, 7, 12, 14, 19, 21, 26, 28 = 30 hours
Required 60 hours

West Chester Location Directions:

Blue Rte. 476S, Exit Rte. 3, turn right onto Rte. 3W for approx. 12 miles. Left on Falcon Drive, then right into Goshen Professional Center. Take driveway to the right, building #1242 on left. Second floor.



2012 Class Schedule for the Philadelphia Location
601 Walnut Street
First Floor Curtis Building
Philadelphia, PA 19106

Tuesday, Wednesday, Thursday, Friday DAY Classes
9:30 AM to 1:30 PM

Fundamentals of R.E.....JANUARY 3, 4, 5, 9, 10, 11, 12, 13 = 30 hours
Practices of R.E.....JANUARY 17, 18, 19, 20, 23, 24, 25, 26 = 30 hours
Required 60 hours

Fundamentals of R.E.....FEBURARY 7, 8, 9, 10, 14, 15, 16, 17 = 30 hours
Practices of R.E.FEB. 21, 22, 23, 24, 28, 29, MAR. 1, 2 = 30 hours
Required 60 hours

Fundamentals of R.E.....MARCH 13, 14, 15, 16, 20, 21, 22, 23 = 30 hours
Practices of R.E.....MARCH 27, 28, 29, 30, APR. 3, 4, 5, 6 = 30 hours
Required 60 hours

Fundamentals of R.E.....APRIL 24, 25, 26, 27, MAY 1, 2, 3, 4 = 30 hours
Practices of R.E.....MAY 8, 9, 10, 11, 15, 16, 17, 18 = 30 hours
Required 60 hours

Fundamentals of R.E.....JUNE 5, 6, 7, 8, 12, 13, 14, 15 = 30 hours
Practices of R.E.....JUNE 19, 20, 21, 22, 26, 27, 28, 29 = 30 hours
Required 60 hours



2012 Class Schedule for the Doylestown Location
511 Hyde Park, Rt #202 + Mechanicsville Road
Doylestown, PA 18902

January is an EXPRESS SERIES....Finish 60 hours in 9 Days! 9:00 AM – 5:00 PM

Fundamentals of R.E. & Practices of R.E.....JANUARY 3, 4, 5, 6, 9, 10, 11, 12, 13 = Required 60 hours

Tuesday, Wednesday, Thursday DAY Classes9:00 AM to 4:00 PM

Fundamentals of R.E. & Practices of R.E...FEB. 7, 8, 9, 14, 15, 16, 21, 22, 23, 28 = Required 60 hours

Fundamentals of R.E. & Practices of R.E...MAR. 6, 7, 8, 13, 14, 15, 20, 21, 22, 27=Required 60 hours

Fundamentals of R.E. & Practices of R.E...APR. 3, 4, 5, 10, 11, 12, 17, 18, 19, 24 =Required 60 hours

Fundamentals of R.E. & Practices of R.E... MAY 1, 2, 3, 8, 9, 10, 15, 16, 17, 22 = Required 60 hours

Doylestown Location Directions:

Rt #611 North, bear Right onto Main St. (Doylestown)

Right onto #202, Left onto Mechanicsville Rd, to 511 Hyde Park on Right

Make Right into Office Park and drive around back, see Foster Real Estate School Signs



2012 Class Schedule for the Media Location
602 E. Baltimore Pike, Media, PA 19063
Wednesday and Thursday Evenings
6:00 PM to 10:00 PM

Fundamentals of R.E.....JANUARY 4, 5, 11, 12, 18, 19, 25, 26 = 30 hours
Practices of R.E.....FEBRUARY 1, 2, 8, 9, 15, 16, 22, 23 = 30 hours
Required 60 hours

Fundamentals of R.E.....MARCH 7, 8, 14, 15, 21, 22, 28, 29 = 30 hours
Practices of R.E.....APRIL 4, 5, 11, 12, 18, 19, 25, 26 = 30 hours
Required 60 hours

Fundamentals of R.E.....MAY 9, 10, 16, 17, 23, 24, 30, 31 = 30 hours
Practices of R.E.....JUNE 6, 7, 13, 14, 20, 21, 27, 28 = 30 hours
Required 60 hours

Media Location Directions:

Take Blue Route (I-476 S), Take Exit #3/Swarthmore/Media
 Follow to the Right onto E. Baltimore Pike, go 0.8 mi & arrive at 602 Baltimore Pike



DIRECTIONS FOR ONLINE REGISTRATION

Go to: www.theLFIRE.com

Click on: “**Get Your License**”

Under “Live Classroom”, Click on desired State (PA or N.J.)

Proceed to click on desired information, i.e., state, location, class type and start date.

****Please print a CONFIRMATION PAGE for your records!***

